



NASA'S TECHNOLOGY INFUSION
ROAD TOUR

Historically Black Colleges/Universities & Minority Serving Institutions

NEW MEXICO STATE UNIVERSITY

***Building and Maintaining
Prime Contractor Relationships***

Michelle Butzke

Supplier Relations Manager

Lockheed Martin Space

8-14-19





1

Do your Homework and Identify a Target

2

Complete the Supplier Marketing Portal

3

Subscribe to the Immediate Needs Bulletin Board

4

Meet Influencers

5

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6

Bring Opportunities to Us

www.lockheedmartin.com/suppliers

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